

jBloom™ Designer Guide

2018 – 2019



JOIN *jBloom*™

THE NEW OPPORTUNITY YOU'VE BEEN LOOKING FOR!

Designers for *jBloom* earn extra income and use their skills to:

- Empower Others
- Meet Financial Goals
- Spend Time with Friends
- Earn Free Trips
- Enjoy Recognition and Rewards

\$199
STARTER COLLECTION

EVERYTHING YOU NEED TO START YOUR NEW VENTURE!

Just look at the amazing array of jewelry you'll receive when you become a *jBloom* Designer—**all for \$199!**

RETAIL VALUE \$757!

- 8 Bracelets
- 3 Earrings
- 8 Necklaces
- 3 Charms

Jewelry valued at \$640 — PLUS \$111 in Business Supplies that include 40 catalogs, 100 order forms, invitations, a tote bag and ring sizer.

\$99 MINI COLLECTION

You'll get \$338 in Jewelry & Supplies! Includes \$286 in Jewelry PLUS \$54 in Business Supplies

DSA **IBCF**

Collection Personalization

***EVERYTHING IS INCLUDED IN THE #199 COLLECTION

<p>32B ARK BAR STAINLESS NECKLACE 15-18 INCHES SAWY FRONT ONLY</p> <p>#199 COLLECTION</p>	<p>09J WAVE GOLD STAINLESS NECKLACE 15-18 INCHES SIMPACT FRONT ONLY</p> <p>#199 COLLECTION</p>
<p>42E HUDSON ROSE GOLD STAINLESS BRACELET WRIST: 6 1/2 TO 8 1/2 INCHES TUNE: 10 SPACES SIGNATURE DESIGN: CHOOSE HAPPY, HAVE COURAGE, NO MORE TEARS, HAVE FAITH, ROCK ABELE, THEN INCLUDES: BLESSED</p> <p>#199 COLLECTION</p>	<p>57R TRAVELING CRYSTAL STAINLESS PENDANT SYMBOL, INITIAL, MONOGRAM TUNE: 4 SPACES</p> <p>#199 COLLECTION</p>
<p>56B EDGED STAINLESS TAG SIDEWAYS: TUNE: 16 SPACES, ALWAYS CENTER, ABOVE DESIGN, SIGNATURE DESIGN: FOLLOW YOUR DREAMS, HAVE COURAGE</p> <p>#199 COLLECTION</p>	<p>55H CHEYENNE LEATHER BRACELET WRIST: 5.5-8 INCHES TUNE: 11 SPACES, FRONT LETTER, CAPITAL ONLY, FRONT AS SHOWN</p> <p>#199 COLLECTION</p>

TIME SAVING TIPS:
COMPLETE THIS FORM FIRST BEFORE ORDERING KIT
USE CHECKME BACKLOG
A XEROSTROKE GONE SPACE (- 6)

jBloom™

WELCOME

Welcome to the jBloom family! We are very excited you made the decision to be a Designer with jBloom Designs and join our growing Team. This packet will provide you with the background of the company as well as a step-by-step guide to starting your new business.

With your decision to start your own business with jBloom, you are now headed in the right direction to take control of your own income and schedule while doing something you love. The opportunity will be all you make it. jBloom will give you the resources and know how to build a successful business and career. The possibilities are endless.

Our focus continues to be the same as the day we started. We want to help women grow and BLOOM in every area of their life – socially and financially. It is amazing the impact something simple like jewelry can have. By offering “Personal Jewelry a New Way Every Day” you can now help change the lives of others as well. You have an experience that other Direct Selling companies cannot offer. Your customers will not only have fun, but they will be able to tell an awesome story!

jBloom is a Direct Selling Company and an active member of the DSA (Direct Selling Association).

The Direct Selling Association (DSA) is the national trade association of the leading firms that manufacture and distribute goods and services sold directly to consumers.

Approximately 200 companies are members of the association, including many well-known brand names.

The Association's mission is "To protect, serve and promote the effectiveness of member companies and the independent business people they represent. To ensure the marketing by member companies of products and/or the direct sales opportunity is conducted with the highest level of business ethics and service to consumers."

The cornerstone of the Association's commitment to ethical business practices and consumer service is its Code of Ethics. Every member company pledges to abide by the Code's standards and procedures as a condition of admission and continuing membership in the Association. Visit <http://www.dsa.org/consumerprotection/Code> for a detailed explanation of the DSA Code of Ethics.

Like most any business, the key to your new business is **QUALITY** and **SERVICE**. We will provide you with the resources to offer high quality personal items with great service. You will be part of that quality as you serve your customers!

You can also find our Logo and other forms under the “Company files” button on the home page of the Designer website.

Thank you again for joining our team and we look forward to helping you make your new business a huge success. Never hesitate to call or email us with ANY questions you may have.

(636)-922-3853

General Questions – info@jbloomdesigns.com

THE BEGINNING OF jBLOOM:

Here is how it all started.....

Jennifer and Bret Bonacorsi, as it was originally formed, founded U Design Jewelry. Jennifer was a Special Education teacher turned into a stay at home mom. Bret was a National Sales Manager and Retail Buyer. They officially started U Design Jewelry, a Direct Marketing Company, in January of 2004. But here is how it all started.....

In the summer of 2002, Jennifer Bonacorsi saw some jewelry on a friend from church. After inquiring about her jewelry, she found out her friend had made the jewelry herself. A few weeks later, her friend came over and taught Jennifer how to make a bracelet and Jennifer's inner Designer came out and she taught herself how to make other pieces becoming more creative and unique with each piece. One thing led to another, and soon many of her family and friends were asking Jennifer to make jewelry for them. U Design Jewelry was soon born!

We began to see the "fun" women were having making their own designs from her supply of beads. So, we began hosting parties and allowing women to "design" their own jewelry, using Jennifer's beads, in the comfort of their own home. It was easy to see the fun the ladies were having. After receiving great feedback from the parties and sourcing beads from all over the world, we realized we had a unique marketing concept. People soon began asking us how they too could join our company. We spent 2003 putting together a marketing plan and pricing that was easy to follow and a great value for our customers. We also began to travel to shows to build the resources we needed to make U Design Jewelry a success.

In 2012 Jennifer noticed the U Design Jewelry business wasn't growing as she and Bret had envisioned, U Design Jewelry reps weren't sponsoring as many people as they had been before, weren't having as many parties as before, and weren't buying as many beads. So, with the changes in the field and the new needs of the consumers, Jennifer noticed U Design Jewelry needed to meet those changing needs and wants. After much planning and research jBloom was born with a new product line, new compensation plan and new name and logo! Change is always exciting. Jennifer took what she learned from U Design Jewelry clients, kept what they loved and changed some of what they didn't. They loved the personal aspect of our jewelry so that is where we have shifted our focus. We want our clients to create their own personal items that can be worn many different ways! The rest of the story is up to you...

The possibilities are endless

jBloom is based on the principle where each Designer can have unlimited potential for growth and income. Founded by a stay at home mom, we provide the opportunity to set your own schedule and grow at your own pace. Success means something different to everyone and we want to support you to reach for all the success YOU want! You can host multiple parties a week or just a few in a month or you can buy jewelry for yourself, your friends and family...it is all up to you.

jBLOOM'S PHILOSOPHY & MISSION:

People don't buy "what" you do they buy "why" you do it! Why did you join jBloom? Identifying this will help you share your love for what you do and will help you grow your business!

Jewelry can change your life! At the foundation of jBloom is the core belief that wearing beautiful, quality jewelry pieces make women feel more self-confident, more beautiful, and even empower her to be the best she can be. It is our mission to create and deliver products designed to help women look and feel amazing and give them the opportunity and tools needed to build a strong and successful business.

To begin....

1. **Wear** your jewelry everyday.
2. **Recommend** your jewelry to friends, family and people who compliment you on the jewelry you are wearing. Believe me, it will happen!
3. **Invite** people to host a party, grow a business with you and to follow you on Facebook, Instagram and Pinterest.
4. Set goals for you and hold yourself accountable for reaching those goals.

We take our mantra very seriously; wear, recommend and invite. Three easy steps to use and repeat everyday; the more people you talk to the more successful you will become. These products almost sell themselves but by wearing them, recommending them and inviting people to journey with you ~ they will sell themselves! We believe this mantra plays a huge part in the success of your business and making it into what you want it to be.

jBloom also believes it is part of our job to support our Designers personally and professionally in all areas of their life. We believe that begins with having balance in your life, a key principle the company was built upon always putting God and family BEFORE your career. After you have accomplished this, we believe these next four things will greatly impact the growth of your business as well;

1. Offer Superior Customer Service (SCS): This is the foundation for any successful business.
2. Be Honest - Run your business with Integrity and people will WANT to do business with you.
3. Provide Quality – We use only Quality materials to make Quality jewelry!
4. Work hard and have FUN. This is a people business as much as it is a jewelry business.

OUR MISSION:

jBloom is a company specializing in the personalization of jewelry, investing in the lives of women and their families.

jBloom proactively nurtures and celebrates its Designers, equipping them to make a difference in their lives and the lives of others.

CODE OF ETHICS

jBloom takes great pride in our reputation of integrity, quality products and superior customer service. Each Designer must work to protect and enhance this reputation. Here are guidelines you must be aware of and follow when making business contacts.

1. jBloom has NO territories, which means that no one Designer "owns" any individual or geographic area.

2. It is unprofessional and unproductive for several Designers to approach the same individuals or organizations.
3. Always present a professional image.
4. We highly encourage you to promote your jBloom business; however, it is against company policy to promote other Direct Selling jewelry companies when you are a jBloom Designer.

DIRECT SELLING ASSOCIATION

jBloom is an Active Member of the Direct Selling Association (DSA). The DSA is an outstanding organization that all major direct selling companies belong to. They have a very strong code of ethics that all member companies must abide by. For more information on the DSA go to www.dsa.org



GIVE HOPE

jBloom is a supporter of Kings Kids Village whose mission is to provide Kenyan children either orphaned or made vulnerable by extenuating circumstances with a home where they can become part of a family again. We believe in educational and faith-based values. Our intended purpose is that all of the children who come to us, having faced the reality of loss, pain, confusion, and hopelessness come to feel the embrace of God's love and belonging through placement into one of our four families at Kings Kids Village. We believe that out of KKV will become strong, healthy, and well-equipped men and women who will impact their culture and world in a positive way for generations to come. Learn more at www.EncourageLife.org

jBloom is also a proud sponsor of Basket of Hope. Each year with the help of our Designers, we donate \$10 from each Hope necklace sold to the Basket of Hope. These baskets of inspiration are given to families of children with cancer and other serious diseases. Each necklace is made of stainless steel, with a stainless steel heart hanging from it with a clear crystal charm.

jBloom believes everyone has Hope no matter what you are going thru. This necklace is a reminder that you are strong enough, brave enough and spirited enough to face any challenge that might come your way whether it be big or small. For more information about Basket of Hope visit www.basketofhope.org



OWNING YOUR OWN BUSINESS

You own your own business as a Designer with jBloom. As an Independent Designer, you are not an employee of jBloom, you have your own business. You will receive training, marketing programs and guidance on how to build your business. As your own boss, you set your own hours and make the final decision as to how you want to grow your business.

The Home Office must approve all documents using the words "jBloom". You must also list "Independent Designer" on all forms, business checks, advertising and any other material you use when referring to your business. You must also follow the logo guidelines when using the jBloom logo on printed and promotional materials.

We will provide you with tools in this package to get you started. If you have any questions, please ask your Team Leader and they can assist you or contact your personal accountant for details on running your own small business.

INCOME WITH jBLOOM

You will generate your profits from the retail sale of the products we offer.

Basic Areas of Income:

- Home Jewelry Parties - this is the place for your largest volume.
- Re-orders from past clients and referrals from others.
- Individual sales from wearing the jewelry.
- Sales from your E-newsletter and orders from your website.
- Team building commission from the Company.
- All Designers earn a 40% PROFIT on all jewelry pieces sold (excluding the Hostess Specials) and can purchase personal pieces at a 40% discount – on Chill Cups, Designers earn a 25% PROFIT and can purchase personal Chill Cups at a 25% discount.
- A 1099 form will be sent to you in January for your tax purposes.

There is no annual fee; however, a minimum monthly fee of \$9.99 for your personal website and virtual office; if you would like your clients and all on your contact list to receive our monthly newsletter (as if it were coming from you) containing up-to-date information on specials, rewards and advantages of hosting a Party for \$14.99 per month which also includes your personal website and virtual office.... all helping you to grow your business! All Designers will receive their first month at the \$14.99 level for FREE.

All jewelry items are 40% off the Retail price for Designers.

EXAMPLE – you order a bracelet from the catalog that retails for \$19.99, your cost is \$11.99. That leaves you with a 40% profit or \$8.00.

Just imagine if you had a party of \$500. At 40%, you would make \$200!

Work to get 15+ people at your party! If you do, you could have sales that are easily \$800 or more in 1 night! At 40% that is \$320 in profit for less than 3 hours of “work”.

Any income level is possible with jBloom depending on how many parties you book each month, how well you work with your hostess to help her get more people to attend and how many people you add to your Team.

Once you have 2 active recruits, you will begin to make additional commission for helping them succeed.



COMMISSION STRUCTURE

# OF QUALIFIED ACTIVE Level 1 Designers	TITLE	Commission % on your Team Sales				MONTHLY MINIMUM	LEVEL 1 BONUS	
		L1	L2	L3	L4		LEVEL 1 BONUS %	Monthly QUALIFYING Level 1
0-1 Designer	Designer/Qualified Designer	0%	0%			\$250/3 months	n/a	n/a
2 - 3 Designers	Silver Designer	2%	1%			\$150	2.5%	\$3,500
4 - 8 Designers	Gold Designer	4%	2%	1%		\$500	5.0%	\$5,000
8+ Designers	Director Designer	6%	4%	2%		\$800	7.5%	\$8,000
8+ Designers	Sr. Director Designer	8%	5%	3%	1%	\$1,000	8.5%	\$12,500
8+ Designers	Executive Director Designer	9%	6%	4%	2%	\$1,000	10.0%	\$17,500

Note - Monthly Bonus Requirement is based on QUALIFYING VOLUME but it is PAID BASED ON COMMISSIONABLE VOLUME

QUALIFIED VOLUME = Volume sold at Full Retail Price including Customer Specials
 COMMISSIONABLE VOLUME (CV) = Volume at Designers Cost (40% or 25% off of Full Retail Sales)
 ACTIVE = Designer must submit at least \$250 in Personal Volume every rolling 3 months
 TEAM VOLUME = Designers Personal Volume Plus Level 1 Team Members' Volume

LEVEL	REQUIREMENTS	BENEFITS	BONUS
Designer	- Continue to submit at least \$250 in Personal Volume every rolling 3 months	- 40% Commission on all Sales - Earn Free Products with a Fast Start!	n/a
Qualified Designer	- Reach \$250 in Personal Volume in the first 3 months with the Company and continue to be active.	- 40% Commission on all Sales - Upline Commissions begin on this Designer	n/a
Silver Designer	- 2-3 Personally Active Level 1 Designers - Submit at least \$150+ in Personal Volume every month	- 40% Commission on all Sales - 2% Override on all Level 1 - 1% Override on all Level 2 - Level1 Bonus of 2.5% of Level 1 if L1V = \$3,500+	\$25
Gold Designer	- 4+ Personally Active Level 1 Designers - Submit \$500+ in Personal Volume every month - Min. \$3,000 Team Sales: Team Sales = Personal Volume + Level 1 Volume	- 40% Commission on all Sales - 4% Override on all Level 1 - 2% Override on all Level 2 - 1% Override on all Level 3 - Level1 Bonus of 5% of Level 1 if L1V = \$5,000+	\$100
Director Designer	- 8+ Personally Active Level 1 Designers - Two (2) Paid at Gold Designer - Submit \$800+ in Personal Volume each month - Min. \$4,000 Team Sales	- 40% Commission on all Sales - 6% Override on all Level 1 - 4% Override on all Level 2 - 2% Override on all Level 3 - Level1 Bonus of 7.5% of Level 1 if L1V = \$8,000+	\$300
Sr. Director Designer	- 8+ Personally Active Level 1 Designers - One (1) Paid at Director Designer or above - One (1) Paid at Gold Designer - Submit at least \$1000 in PV each month - Min. \$5,000 Team Volume - Min \$18,000 Group Volume: Group = PV + L1 + L2 + L3	- 40% Commission on all Sales - 8% Override on all Level 1 - 5% Override on all Level 2 - 3% Override on all Level 3 - 1% Override on all Level 4 - Level1 Bonus of 8.5% of Level 1 if L1V = \$12,500+	\$500
Executive Director Designer	- 8+ Personally Active Level 1 Designers - Two (2) Paid at Director Designer - Submit at least \$1000 in PV each month - Min. \$6,000 Team Volume - Min \$35,000 Group Volume: Group = PV + L1 + L2 + L3	- 40% Commission on all Sales - 9% Override on all Level 1 - 6% Override on all Level 2 - 4% Override on all Level 3 - 2% Override on all Level 4 - Level1 Bonus of 10% of Level 1 if L1V = \$17,500+	\$750

ALL PROMOTIONS OCCUR THE MONTH THE REQUIREMENTS ARE MET.

Additional Consistency Bonus available for Directors & Above

DESIGNER MUST SUBMIT AT LEAST THE MONTHLY MINIMUM OF THEIR CURRENT TITLE IN ONE(1) OF EVERY ROLLING 3 MONTHS OR THEY WILL LOSE THEIR TEAM.

Example: A Gold Designer must have personal volume of \$500 once every 3 rolling months. If they ever go 3 consecutive months without doing \$500 in a single month they will lose their team. THE REQUIREMENT TO REMAIN A DESIGNER IS TO PAY YOUR MONTHLY WEBSITE FEE (\$9.99 OR \$14.99)

INCENTIVE TO HELP YOU JUMP START YOUR BUSINESS:

The first 90 days in ANY direct selling business are crucial to your success whether you are wanting to replace an income or earn a few hundred dollars a month! It has been proven, Designers that have their Launch Party within the first 7-10 days after becoming a Designer with jBloom are much more successful with building their business than those that do not.

BLOOM90

This is a NEW 90 Day Fast Start program to Reward New Designers.

Earn up to \$350-\$450 in MORE FREE JEWELRY over your first 90 Days.

ONE NOTE - you can earn any or all of the 30 Day periods. So, if you miss out on the first 30 days you can still qualify for the 2nd or 3rd 30 day periods.

BLOOM90 REWARDS

WHY BLOOM90?

Getting off to a strong start in your first 90 days sets you up for success, and we want to reward you for making it happen! Earn up to \$460 in free jewelry and business supplies.

Use your step-by-step Bloom90 Checklist to show you the way!

HERE ARE THE DETAILS

	YOU SELL	YOU EARN	YOUR UPLINE BONUS
DAY 1-30	\$500 QV	\$30 BLOOM BUCKS	
	\$1000 QV	\$75 BLOOM BUCKS	\$30 BLOOM BUCKS
	\$2000 QV	\$150 BLOOM BUCKS	\$30 BLOOM BUCKS
DAY 31-60	\$500 QV	\$30 BLOOM BUCKS	
	\$1000 QV	\$75 BLOOM BUCKS	\$30 BLOOM BUCKS
	\$2000 QV	\$150 BLOOM BUCKS	\$30 BLOOM BUCKS
DAY 61-90	\$500 QV	\$30 BLOOM BUCKS	
	\$1000 QV	\$75 BLOOM BUCKS	\$30 BLOOM BUCKS
	\$2000 QV	\$150 BLOOM BUCKS	\$30 BLOOM BUCKS

**Upline must be "active" to receive Bloom Bucks

BLOOM90 COMPLETE CHALLENGE

Sell \$500+ during all 3 periods	\$30 Bloom Bucks
Sell \$1000+ during all 3 periods	\$60 Bloom Bucks
Sell \$2000+ during all 3 periods	\$100 Bloom Bucks

SHARE THE LOVE

During your first 90 days, earn \$25 bloom bucks for each new designer who joins your team and hits \$500 in qualified volume in their first 30 days.

* Team Leader must be "active" to receive Bloom Bucks



jBLOOM WILL PROVIDE YOU WITH:

- Quality, fun, fashionable, versatile, unique jewelry for every personality.
- Your own personal website.
- Opportunities to earn bonuses and reward trips.
- A pool of Independent Designers sharing business ideas and successes.
- Continued training on new ideas, marketing and tools to grow your business.
- An office staff committed to helping you grows your business.
- Opportunities to attend National Conference, quarterly webinars and other recognition and learning opportunities to continue to grow your business.

CUSTOMER SERVICE

Superior Customer Service (SCS) should be the cornerstone of any business. It is even more important in the jewelry business. People will remember your service and feel even better about buying more from you in the future. And, jB stands behind all our products 100%.

AVENUES TO GROW YOUR BUSINESS:

HOME PARTIES

LET THE PARTIES BEGIN! They only take 2 hours and your #1 source of income potential! Women love jewelry and they love personalizing their own even more. Start with friends, family and neighbors. They will be able to get FREE jewelry based on the sales their party generates. When the ladies see the fun they can have and the free jewelry they can

earn, they too will want to host a party. We highly suggest making a goal of 2-3 new bookings per party and your business will never be the same. Themed parties are always a hit, ask your Team Leader for details!

- INDIVIDUAL SALES** Wear jBloom jewelry each and every day and people will ask! Just by wearing you will build a great group of loyal clients! Turn your compliments into sales, use your business cards, invite people to a party, hand out catalogs and follow up with the potential client a few days later.
- CATALOG ON-LINE** Clients can order directly through your website, you earn the commission and we process the order on your behalf, simple and easy!
- EARRING EXTRAVAGANZA** This is a guaranteed to ship “earring of the month club.” Join at any time, credit cards are processed on the 1st of every month and earrings are shipped out the same day. Clients may cancel at any time. The cost is \$17 plus tax. You earn 40% commission on these sales each month. These items may not be returned or exchanged.
- Bloom Box Subscription** This is a guaranteed to ship, exclusive collection of multiple pieces sent to you each month. Join at any time, credit cards are processed on the 15th of each month and are shipped out the same day. Clients may cancel at any time. The cost is \$49 plus tax. You earn 40% commissions on these sales each month. These items may not be returned or exchanged.
- E-NEWSLETTER** This is where jBloom offers you fresh new ideas and creative designs you can't find in the catalog each month. By subscribing to the monthly e-newsletter, you have access to Designer success stories, new promotions, fresh ideas on how to grow your business and it is a great tool to keeping you in the loop!
- BUILDING YOUR TEAM** Building your own team is rewarding. It gives you the opportunity to make new friends, it helps others to reach their dreams, and it helps you reach your dreams as well. As you add team members and help them become successful, you will also be increasing your personal income potential.

As you can see, there are many ways to grow your business. The possibilities are truly endless. You are now in control of your future.

LET'S GET STARTED!

The very best place to learn what you need to know is through *Bloom University* on the home page of your back office – here you will find short videos, printable worksheets and PDFs with lots of great information to help you successfully complete the BLOOM90 Challenge and build a strong foundation to start growing your business.

Additional common FAQs:

TAXES

SALES TAX

jBloom will file all sales tax for you on your behalf.

INCOME TAX

As an independent designer, you will also be responsible for filing Federal and State (if applicable) income tax returns and for keeping the required records. You are responsible for reporting all your sales generated from your business and commissions paid to you from the Company. IRS Publications 911 "Direct Sellers" should answer most questions concerning record keeping and income taxes for your business. You can order this publication from the IRS or download it off their website (www.irs.gov). You will receive a 1099 in January to use when filing your personal taxes. You will receive a 1099 from us if you sold \$5000+ in retail or had \$600+ in commissions deposited into your account.

CREDIT CARDS

jBloom offers every Designer the opportunity to accept credit card charges. You can accept Visa, Mastercard, Discover at any of your parties. You will need to collect the following from the customers **1. Credit Card #, 2. Expiration Date, 3. CRV # (3 digit # on the back of the card), 4. Customers Address # (ex. 419 Willowshade Ct. – you will need 419), 5. Customer Zip Code, 6. Amount of the charge.** All of this information is on the Sales Tickets or collected when you use your ProPay Swipe Device. You can purchase a ProPay Swipe in your back office under business supplies.

SHIPPING

What do we charge for shipping?

Individual Orders

\$10.99 – FedEx

\$6.99 – Regular mail (no guarantee)

Personal Orders

\$10.99 – FedEx

\$6.99 – Regular Mail (no guarantee)

Party Orders (Must have 3 purchasing guests NOT including the Hostess)

\$4.99/person shipped directly to the Hostess

\$6.99 is shipping via USPS to the customer

\$10.99 if shipping FedEx directly to the customer

HOSTESS RECEIVES FREE SHIPPING

Business Supplies (subject to change)

\$10.99 – Fed Ex

\$6.99 – Regular Mail (no guarantee)

Will I receive tracking information?

Yes – If you choose Fed Ex or USPS you will then be emailed your tracking number once the order has been shipped

Can I ship directly to the customer?

Yes – you can place an order and have it shipped directly to the customer

Even at a party? Yes! You can ship some of the items to the Hostess (for \$4.99) and then ship the other orders directly to a guest, but this will cost them \$6.99 or \$10.99 depending on the shipping method selected.

ELIGIBILITY

- You must be 16 years of age and a U.S. Citizen to become a Designer
- To remain “active” you must place an order of \$250 or more within 3 combined months
- If you become “inactive” you have the option to become “active” again if you submit an order for \$250 between months 3-9 of being “inactive”
- If you have been inactive for 9 or more months your contract has been revoked and you will need to sign up again and purchase a new Designer Collection – you may do this on the jBloom website page
 - If you have been inactive for 9 or more months any Designers in your down line will compress up and you will need to begin building a new Team.

jBloom JEWELRY RETURN POLICY:

We are happy to stand behind all of our products 100%. If you ever receive any item that you are not happy with, you may return it for a full credit on your account within 6 months of purchase (some exclusions may apply). **Personalized items are custom and made to order according to what you have entered when submitting the order. These orders are not returnable or exchangeable for spelling on the order form, choosing the incorrect font, size, metal type or color, etc.**

Here is how our RETURN PROGRAM WORKS:

If you have a defective item or any items you are not happy with:

1. Initiate your return online.
 - “EXCHANGE” for a different item– an exchange will be made once we receive the item in the office – **2103 Parkway Drive – St. Peters, MO 63376**
 - “REPLACE” the item with a new item. – no need to send the item back
 - “CREDIT” you for the item i.e. if an incorrect item was ordered – send the item back to us and we will process the refund upon receiving the item.
2. We can ship out the replacement to you Regular Mail. Replacement item only, we will not charge to ship you the new item.
3. Earring Extravaganza and Bloom Box subscriptions are not returnable or eligible for a refund. If you should receive a damaged piece and need a replacement, please call the office and we can help with that process.

If you EVER have any questions on a return simply call the home office, 636-922-3853 and we will be glad to answer any of your questions.